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Nota di contenuto	Managing to Change the World: The Nonprofit Manager's Guide to Getting Results; Contents; List of Tools; Chapter 1: The Job of a Manager; Part 1: Managing the Work; Chapter 2: Managing Specific Tasks: Basic Delegation; Chapter 3: Managing Broad Responsibilities: Roles and Goals; Chapter 4: Managing the ""In-Between"": Building a Culture of Excellence; Chapter 5: Managing the Day-to-Day Work of Your Team: Structures to Bring it all together; Part 2: Managing the People; Chapter 6: Hiring Superstars; Chapter 7: Developing People; Chapter 8: Retaining Your Best Chapter 9: Addressing Performance Problems and Letting People GoPart 3: Managing Yourself; Chapter 10: Exercising Authority without Being a WIMP or a Tyrant; Chapter 11: Managing Your Time and Staying Organized; Chapter 12: Managing Up; Conclusion: Personal Qualities of a Great Manager; Appendix: Getting Started; Acknowledgments; About the Authors; A Note to Readers; About The Management Center
Sommario/riassunto	Why getting results should be every nonprofit manager's first priority A

nonprofit manager's fundamental job is to get results, sustained over time, rather than boost morale or promote staff development. This is a shift from the tenor of many management books, particularly in the nonprofit world. *Managing to Change the World* is designed to teach new and experienced nonprofit managers the fundamental skills of effective management, including: managing specific tasks and broader responsibilities; setting clear goals and holding people accountable to them; creating a results-orient

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