

1. Record Nr.	UNINA9910461707403321
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Titolo	What they didn't teach you in graduate school [[electronic resource] ] : 299 helpful hints for success in your academic career // Paul Gray and David E. Drew ; foreword by Laurie Richlin ; foreword by Steadman Upham ; cartoons by Matthew Henry Hall
Pubbl/distr/stampa	Sterling, Va., : Stylus, 2012
ISBN	1-57922-645-0
Edizione	[2nd ed.]
Descrizione fisica	1 online resource (260 p.)
Altri autori (Persone)	DrewDavid E
Disciplina	378.1/202373
Soggetti	College teaching - Vocational guidance - United States College teachers - United States First year teachers - United States Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references.
Nota di contenuto	Cover; Contents; Foreword 1 to the First Edition; Foreword 2 to the First Edition; Introduction; CHAPTER ONE: BASIC CONCEPTS; 1 Gray's theorem of N + 2; 2 Most academic fields are dominated by fewer than 100 powerful people; 3 How to become known; 4 Drew's law on publishing papers; 5 Make sure you have a mentor; 6 Specialize-Get known for something; CHAPTER TWO: THE PhD; 7 Finish your PhD as early as possible; 8 Be humble about your PhD; 9 A PhD is primarily an indication of survivorship; 10 A PhD is a certification of research ability based on a sample of 11 A PhD is a license to reproduce 12 You must have the PhD in hand before you can move up the academic ladder; 13 The key danger point occurs when you leave highly structured coursework; 14 The PhD and part-time study; 15 Avoid Watson's syndrome; 16 Celebrate your PhD; CHAPTER THREE: THE DISSERTATION; 17 Prelims; 18 Finding a dissertation topic; 19 Problem-solving mode; 20 Put a lot of effort into writing your dissertation proposal; 21 The range of your literature review; 22 Selecting the dissertation advisory committee; 23 The dissertation abstract

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54 Don't be intimidated by the schools your interviewers attended 55 Interview your potential bosses; 56 Dealing with interviewers who have published less than you have; 57 Prepare an elevator speech; Data Gathering; 58 Determine the cultures; 59 Gather salary and tenure data; 60 Obtaining information on tenure levels is a little trickier; 61 Ask about the retirement system; 62 Parking; 63 Determine real pay; Offers; 64 Get the offer in writing, read it, and negotiate before you accept; 65 Get your PhD before you start the tenure track, unless you are starving or homeless  
66 Avoid taking your first job at a school you attended

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## Sommario/riassunto

This irreverent, but serious, guide to what life in higher education institutions is really like, now enhanced by 100 new tips. Invaluable advice that ranges from getting your Ph.D. to setting the course of your academic career. Just landed your first faculty position? Close to getting your Ph.D., and planning a career in academe? What will academic life be like? How do you discover its tacit rules and develop the habits and networks needed for success? What issues will you encounter if you're a person of color, or a woman? How is higher education changing? Paul Gray and David E. Drew share

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