1. Record Nr. UNINA9910461466703321 Autore McCann Tyson Titolo Art of the app store [[electronic resource]]: the business of Apple development / / Tyson McCann Indianapolis, IN, : John Wiley, c2012 Pubbl/distr/stampa **ISBN** 1-283-33768-1 9786613337689 1-118-22112-5 Edizione [1st edition] Descrizione fisica 1 online resource (308 p.) Disciplina 004.1675 004/.35 Soggetti Application software - Development iPhone (Smartphone) Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Includes index. Nota di contenuto The Art of the App Store: About the Author: Acknowledgments: Contents: Introduction: Chapter 1: A Brief History of Time in the App Store; Time in a Table; The Early App Store; The Modern App Store; Summary: Chapter 2: Setting Your Goals, Costs, and Expectations: Confronting the "Hero Inventor" Syndrome; Considering Your Fundamental Costs; Considering Your Optional Costs; Managing Your Expectations: Summary: Chapter 3: Researching the App Store Market: Examining the Numbers and Trends; Making Decisions Based on Research; Analyzing Successful Apps; Analyzing Unsuccessful Apps Mixing and MatchingSummary; Chapter 4: Knowing Your Customer; Understanding App Store Demographics; Meeting Your Customer's Expectations; Summary; Chapter 5: Plotting the Stages of Development; Leadership and Your Team: Concept through Release: Summary: Chapter 6; Guidelines and Expectations for Developing Your App; Potential Risk and Reward; App Store Business Models; Creating for a

Multitasking World; The Half-Second Window; Depicting the Physical World; Summary; Chapter 7: Creating Free and Freemium Apps; App Revenue Terminology; Business Reasons behind Revenue Models

Considering Risks and RewardsHow to Succeed with a Free App; How to Succeed with a Freemium App; Summary; Chapter 8: Creating Paid and Premium Apps: Business Reasons behind Revenue Models: Considering Risks and Rewards; How to Succeed with Paid Apps; Summary; Chapter 9: Adopting Apple's Approach; Infusing an Insane Amount of Care; Adapting Apps to iPad; Case Study: Tapbots; Summary; Chapter 10: Riding the Social Networking Wave; Fostering the Ultimate Viral Marketing: Social Networks; Taking Cues from Facebook; Ignoring Facebook Conventions: Rewarding Users for Promoting Your App Social Interaction as FeaturesProviding the Tools for Users to Connect; Summary; Chapter 11: Feedback, Maintaining, and Scaling; Evaluating Feedback; Maintenance Isn't Just Fixing, It's Marketing; Scaling; Summary; Appendix A: Reading List of Recommended Books; App Development; Creativity and Inspiration; Appendix B: Online Resources; Research and Metrics: Planning and Communicating: Developing: Marketing: Index

## Sommario/riassunto

A unique behind-the-scenes look at what makes an application succeed in the App Store With this invaluable book, Tyson McCann offers a non-technical look at all aspects of the iPhone application development landscape and gets to the core of what makes a popular-and profitable-application. From knowing your customer to launching a successful app, and everything in between, this must-have guide navigates such topics as developing a concept, analyzing the competition, considerations before the launch, marketing, building a community, and maintaining market share... to name a few. Cove