Record Nr. UNINA9910460956003321 **Titolo** Collaboration in tourism businesses and destinations: a handbook // edited by Dogan Gursoy, Melville Saayman, Marios Sotiriadis Pubbl/distr/stampa Bingley, England:,: Emerald,, 2015 ©2015 **ISBN** 1-78350-806-X Edizione [First edition.] 1 online resource (369 p.) Descrizione fisica Disciplina 910.684 Soggetti Tourism - Management Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references at the end of each chapters and index. Nota di contenuto ""Front Cover""; ""Collaboration in Tourism Businesses and Destinations: A Handbook""; ""Copyright page""; ""Contents""; ""List of Figures""; ""List of Tables""; ""List of Contributors""; ""Introduction""; ""Forms of Cooperation""; ""Collaboration""; ""Partnership""; ""Alliance""; ""Business Network/Networking""; ""Cluster and Clustering""; ""The Purpose of the Book""; ""References""; ""Part I: Tourism Business Environment and Collaboration""; ""Chapter 1 General Context and Tourism Business Environment: The Contribution of Alliances in a Globalized Context""; ""1.1. Introduction"" ""2.2.3. Public and Private Collaboration at Destination Level"""2.3. Case of Study: Spain Convention Bureau""; ""2.4. Conclusions""; ""References""; ""Websites""; ""Chapter 3 Partnerships and Alliances in Tourism: Aims and Functions""; ""3.1. Introduction""; ""3.2. Aims of Partnerships and Alliances in Tourism, Travel, and Leisure": ""3.3. Strategic Alliances and Partnerships within Tourism Subgroups": ""3.4. Functions of Partnerships and Alliances in Tourism, Travel, and Leisure""; ""3.5. Success Factors for Partnerships""; ""3.6. The Case Study a€? Izmir Convention and Visitors Bureau"" ""3.7. Conclusion"""References""; ""Chapter 4 Collaborative Policy Making: A Community-Based Perspective in the Context of Sardiniaa€?s Maddalena Archipelago, Italy""; ""4.1. Introduction""; ""4.2. Literature

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""5.4. The Hospitality Industry in India""

## Sommario/riassunto

This book examines the contribution and importance of alliances and partnerships to the tourism, travel and leisure industries. It concludes by providing management and marketing implications and recommendations for tourism business, destination managers and local planners to enable them to successfully operate such alliances.