1. Record Nr. UNINA9910460868803321 Autore Lamb Patrick J. Titolo Alternative fees for litigators and their clients / / Patrick Lamb Pubbl/distr/stampa Chicago, Illinois:,: ABA, Law Practice Division,, 2014 ©2014 **ISBN** 1-62722-333-9 Descrizione fisica 1 online resource (309 p.) Disciplina 340.068/8 Soggetti Lawyers - Fees - United States Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Cover Page; Title Page; Copyright Page; Contents; About the Author; Acknowledgments; Introduction; Chapter 1: The Status Quo Is Broken; Chapter 2: Did the Great Reset Change Things?; Chapter 3: Understanding the Terminology: Chapter 4: What Works When?: Chapter 5: So Where Are We Now?; Chapter 6: Issues Created by AFAs; Chapter 7: The Tools That Make AFAs Work; Chapter 8: Early Case Assessment; Chapter 9: Process Mapping, Project Management, and Checklists; Chapter 10: Decision Trees; Chapter 11: Toward an Understanding of Risk and Spend; Chapter 12: Disaggregation Chapter 13: After-Action AssessmentsChapter 14: The Client Experience: Chapter 15: Some Thoughts on Pricing: Chapter 16: Accounting Issues; Chapter 17: Ethical Considerations; Chapter 18: Clients: Be Better Buyers: Chapter 19: The 50 Percent Challenge: Chapter 20: Making Change Happen; Appendix; Index The use of non-hourly fee arrangements by lawyers and the demand Sommario/riassunto for those arrangements by clients is increasing. How are you and your law firm addressing this threat to the billable hour? Are you prepared for the systemic changes needed when value is not measured in six minute increments? Alternative Fees for Litigators and Their Clients addresses how attorneys can implement and evaluate alternative fee

arrangements in litigation matters. Written by a trial lawyer with over 30 years of experience, this essential guide offers lessons, insights,

and practical tips that the author has learned du