Record Nr. UNINA9910460682203321 Autore Swilley Esther Titolo Mobile commerce: how it contrasts, challenges and enhances electronic commerce / / Esther Swilley Pubbl/distr/stampa New York, New York (222 East 46th Street, New York, NY 10017): .: Business Expert Press, , 2016 **ISBN** 1-60649-845-2 Edizione [First edition.] Descrizione fisica 1 online resource (xvii, 71 pages) Collana Digital and social media marketing and advertising collection, , 2333-8830 Disciplina 658.872 Soggetti Mobile commerce Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Monografia Livello bibliografico Includes bibliographical references (pages 63-68) and index. Nota di bibliografia 1. What is digital commerce? -- 2. Contrasting e-commerce and m-Nota di contenuto commerce -- 3. What connects the target? -- 4. Touchpoints -- 5. Challenges to digital commerce -- 6. Enhancing digital commerce --Conclusion -- References -- Index. Sommario/riassunto Do you know anyone who does not own a mobile device? Consumers use mobile devices not only for communicating but for shopping as well. Searching for product information, inquiring about services, comparing prices, and purchasing make up just some of the shopping functions done on mobile devices. How does digital change how firms do business? What are the differences between desktop computer shoppers and mobile device shoppers? Moreover, are firms prepared to do business in this changing environment? As tablet owners relax in the evenings, they are powering up those tablets, and using tablet time for shopping. Does this behavior differ from those sitting at their desktop computers and browse online? Understanding the differences between those shopping in electronic commerce and those purchasing in mobile commerce allows firms to gain a larger foothold in the digital commerce market. The purpose of this book is to answer questions concerning the benefits of mobile commerce and its commonalities and

contrasts with electronic commerce. Electronic commerce is still viable and we examine its validity along with mobile commerce. Mobile

commerce is not electronic commerce, and we discuss the differences, as well as how one can enhance the other. Consumers use both electronic commerce and mobile commerce, as well as offline shopping, on their path to purchase in total omnichannel environment--using all channels. We integrate the opportunities and challenges to bring an idea of the future of marketing with an emphasis on both mobile and electronic commerce, into digital commerce.