1. Record Nr. UNINA9910460624103321 Autore Rutherford Matthew W. Titolo Strategic bootstrapping / / Matthew W. Rutherford New York, New York (222 East 46th Street, New York, NY 10017):,: Pubbl/distr/stampa Business Expert Press, , 2015 1-60649-699-9 **ISBN** Edizione [First edition.] Descrizione fisica 1 online resource (100 p.) Babson College entrepreneurship research conference collection, , Collana 2372-0530 Disciplina 658.15224 Soggetti New business enterprises - Finance Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Nota di bibliografia Includes bibliographical references (pages 75-83) and index. Nota di contenuto 1. Bootstrapping described -- 2. Bootstrapping and the problem of being new -- 3. New venture finance considerations for the bootstrapper -- 4. Financial bootstrapping -- 5. Bootstrap strategically -- 6. Typologies for strategic bootstrapping success -- References --Index. Sommario/riassunto This book is about helping entrepreneurs sift through the "noise" regarding bootstrapping a start-up. Ultimately, the cold-hard facts on bootstrapping will be presented. Practically speaking, most entrepreneurs should avoid bootstrapping. However, realistically, most entrepreneurs will need to engage in some form of bootstrapping. The argument then, importantly, shifts to how should one bootstrap? In this era of lean start-ups, effectuation, and bricolage, bootstrapping is oft romanticized but seldom analyzed. This book is different from other bootstrapping books in two key ways. First, it draws on evidence from scientific study to offer best practices. Second, it utilizes this evidence to help entrepreneurs thrive-- not just survive.