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You; Seen and Unseen Elements of the World around Us; Helping Jurors to Observe; Witnesses as Observers; Chapter 6: Preparation; Say Your Case; Preparation: Organizing Evidence and Exhibits; Preparation for the Tasks of Trial; Preparation for Arguing to Judges; Chapter 7: Structure; Images of Structure; Structure of Legal Rules; Structure of Your Team; Structure of Evidence Rules; Structure of the Case Plan; Structure of the Courtroom Space; Structure of Opening Statement; Structure of Direct Examination
Structure of Cross-ExaminationStructure of Closing Argument; Chapter 8: Candor; Your Candor; The Other Side's Candor; The Judge's Candor; Your Client's Candor; The Witness's Candor; Chapter 9: Empowerment; The Experience of Being a Juror; Transparency and Empowerment; A Template for Empowerment: Expert Witness; Don't Send Flowers, Plant Seeds; Chapter 10: Presentation; Place of Presentation; Dead Reckoning; Exhibits: Presentation by Showing and Telling; Presenting Witness Examination; Markers, Tone, and Words; Presenting Yourself; Index; About the Author

Sommario/riassunto

Michael Tigar is widely regarded as a top trial lawyer. In this book Tigar reflects on the principles of action that are needed in litigation and in life.
