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| Titolo                  | Foundations of legal negotiations // edited by Jerzy Stelmach and Bartosz Brozek  |
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| Descrizione fisica      | 1 online resource (202 p.)  |
| Collana                 | Studies in the philosophy of law ; ; 8  |
| Disciplina              | 341.10923478  |
| Soggetti                | Compromise (Law)<br>Negotiation in law<br>Negotiation<br>Electronic books.  |
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| Formato                 | Materiale a stampa  |
| Livello bibliografico   | Monografia  |
| Note generali           | Description based upon print version of record.   |
| Nota di bibliografia    | Includes bibliographical references.  |
| Nota di contenuto       | Cover; Title Page; Copyright Page; Table of Contents; PrefaceJerzy Stelmach, Bartosz Brozek ; Two Concepts of Formal Justice Wojciech Zauski; Bargaining for Values: From a Market Economy to a Market SocietyMarta Soniewicka; Tempus Fugit Jolanta Jabonska-Bonca; Legal Negotiation in the Intercultural ContextWojciech Cyrul; Legal Negotiations and the Theory of Mindukasz Kurek; To Frame an Opponent. Cognitive Science and (Legal) NegotiationsMateusz Hohol; The Logic of Legal NegotiationsBartosz Brozek; Meaning Negotiation in Legal Reasoning and InterpretationAntonino Rotolo<br>Effective Arguments for the Legal Negotiator: Insights from Argumentation TheoryEgle MauriceEristic Methods in Legal Negotiations Jerzy Stelmach, Bartosz Brozek; Back Cover |
| Sommario/riassunto      | This collection of essays written by leading philosophers, lawyers, economists, and psychologists - deals with the various dimensions of legal negotiations. The contributions concern the logical structure of legal negotiations, as well as the possible philosophical assumptions behind the process of negotiating. The book also covers the problem of economic mechanisms and the psychological underpinnings of negotiating in the shadow of the law, addressing both conceptual and  |

