

1. Record Nr.	UNINA9910460439303321
Autore	Marar Ziyad
Titolo	Deception / / Ziyad Marar
Pubbl/distr/stampa	Abingdon, Oxon : , : Routledge, , 2014
ISBN	1-317-48869-5 1-315-71035-8 1-282-94738-9 9786612947384 1-84465-420-6
Descrizione fisica	1 online resource (176 p.)
Collana	The art of living series
Disciplina	177.3
Soggetti	Deception Self-deception Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	First published in 2008 by Acumen.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Cover; Half Title; Title; Dedication; Copyright; Contents; Acknowledgements; Introduction; 1. Homo credens: the believer; 2. Deceiving ourselves: you can't always know what you want; 3. Deceiving each other: the techniques of sincerity; 4. ""It's beyond my control"" and other moral masquerades; 5. To thine own self be true?; Further reading; References; Index
Sommario/riassunto	Most of us think we are about 15 per cent cleverer, nicer, more attractive and better drivers than others think we are. It seems deception begins at home. After all the most convincing liars convince themselves first. Sellers and buyers, parents and children, friends and lovers must conceal from each other the unutterable truth that they don't believe or want the same things. In this book, Ziyad Marar throws a revealing light on the many ways deception is woven into the texture of human life: our wiring leaves us easily suckered by persuasive illusions, while our contradictory desires (for sex

2. Record Nr.	UNISALENTO991004125009707536
Autore	Ligabue, Giancarlo
Titolo	Popoli in bilico / a cura di Giancarlo Ligabue
Pubbl/distr/stampa	Venezia : Erizzo, 1996
ISBN	8870770389
Descrizione fisica	384 p. : ill.
Collana	Esplorazioni e ricerche ; 15
Disciplina	301 900
Soggetti	Antropologia
Lingua di pubblicazione	Italiano
Formato	Materiale a stampa
Livello bibliografico	Monografia