Record Nr. UNINA9910460314603321 **Titolo** Frontrunners or copycats? [[electronic resource] /] / Birgitte Tufte, Jeanette Rasmussen & Lars Bech Christensen (editors) Pubbl/distr/stampa Copenhagen; ; Herndon, VA, : Copenhagen Business School Press, 2005 **ISBN** 87-630-9963-2 Edizione [1st ed.] Descrizione fisica 1 online resource (172 p.) Soggetti Child consumers Young consumers Children - Economic conditions Teenagers - Economic conditions Advertising and children Advertising and youth Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references. ""Frontrunners or Copycats?""; ""Table of contents""; ""Preface""; Nota di contenuto ""Introduction Frontrunners or Copycats?""; ""1 Understanding and Theorizing Modern Childhood in Denmark: Tendencies and Challenges ""; ""Children and the welfare state: From private to shared responsibility""; ""Children as political subjects""; ""The a€? schoolificationa€? of children""; ""Institutionalized individualization and individualized institutionalization""; ""New a€?ideals of normalitya€?""; ""The competent child as compulsive idea""; ""Persisting ambiguities in modern childhood""; ""References"" ""2 Children as Innovators and Opinion Leaders"""Background""; ""The Theory of Diffusion of Innovations""; ""Social influence""; ""Innovators and opinion leaders""; ""Opinion leadership and innovators among children""; ""Overlap among innovators""; ""Overlap among opinion leadership"": ""From where do children get information about new products?"": ""Conclusion and further research questions"":

""References""; ""3 Children, TV Advertising and the Law a€? Internal

and External Perspectives""; ""The problem""; ""The internal and external perspective of the law""

""The applicable Swedish law concerning children and TV advertising""" An external view of the relevant legislation a€? the power of children to act""; ""Conclusions""; ""References""; ""4 Young People and Consumption: Commonalities and Differences in the Construction of Identities""; ""Consumption and young peoplea€?s identities""; ""Reasons for buying particular things""; ""Consumption and transactions between children and parents": ""Conclusion"": ""References""; ""5 Children and Promotion: The Role of Advertising and Marketing in Innovation""; ""Advertising to children and innovation" ""Changing media""""In summarya€?""; ""Advertising in schools""; ""Dental health/diet/obesity""; ""Whata€?s on?""; ""Understanding intent""; ""Effects and influence""; ""Types of advertising""; ""Junk food!"": ""Celebrity endorsement"": ""Approaching the subject"": ""References""; ""6 Childrena€?s and Adolescentsa€? Use of the Internet a€? with Focus on Tweens""; ""What is the Internet?""; ""International research""; ""Tweens""; ""What is the definition of a€?tweensa€??""; ""Tweensa€? use of the Internet""; ""Concerns about the Internet""; ""Tweens a€? between media and consumption"" ""References"""7 The Invention of the Child Consumer: What is at Stake for Marketing Practice and Research?""; ""Introduction: The child as a target for marketing management""; ""Part I - The progressive connection of children with consumption""; ""Part II - Childrena€?s consumerism: The new frontier of managerial practice?""; ""Conclusion: Towards a transformational agenda for marketing management and research""; ""References""; ""8 Children as Change Agents in the Pursuit of the Competencies of the Future""; ""Prelude""; ""Background and purpose""; ""Why this interest from a toy company?"" ""Results from LEGO Research among children""