Record Nr. UNINA9910460063103321 Autore Davis Carolyn Titolo How to write persuasively today [[electronic resource] /] / Carolyn Davis Santa Barbara, Calif., : Greenwood, c2010 Pubbl/distr/stampa **ISBN** 1-283-05647-X 1-78034-914-9 0-313-37838-X Descrizione fisica 1 online resource (162 p.) Collana Writing today 808/.042071 Disciplina Soggetti English language - Rhetoric - Study and teaching Persuasion (Rhetoric) - Study and teaching Report writing - Study and teaching Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references and index. Nota di contenuto What am I writing? -- Issues and challenges -- Problems and solutions -- Strategies for success: everything that attracted me to reading reports for school, college, and business I learned by the fourth grade -- Resources for the future. Standard five-paragraph essays. Advertising copy. Opinion pieces. Sommario/riassunto articles, sermons, and presentations. Persuasive written communication exists in many forms. And whether you are a student working on a paper, a professional with a business proposal, or a citizen looking to express ideas and views, at some point you must make your case with words. But what makes writing truly persuasive and memorable?