Record Nr. Autore Titolo Pubbl/distr/stampa	UNINA9910459671203321 Cherunilam Francis International marketing [[electronic resource]] : (text and cases) / / Francis Cherunilam Mumbai [India], : Himalaya Pub. House, 2010
ISBN	1-282-80445-6 9786612804458 1-4416-7529-9 93-5043-237-4
Edizione	[Rev. ed.]
Descrizione fisica	1 online resource (438 p.)
Disciplina	658.8/48
Soggetti	Export marketing Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references.
Nota di contenuto	COVER; CONTENTS; INTERNATIONAL MARKETING:AN INTRODUCTION; INTERNATIONAL MARKETING ENVIRONMENT; MNCs AND INTERNATIONAL BUSINESS; INTERNATIONAL MARKETING INTELLIGENCE; MARKET SELECTION; MARKET ENTRY STRATEGIES; INTERNATIONAL ORGANISATION; MARKET COVERAGE STRATEGIES; INTERNATIONAL PRODUCT DECISIONS; INTERNATIONAL PRICING; INTERNATIONAL DISTRIBUTION; INTERNATIONAL PROMOTION; EXPORT FINANCE; EXPORT RISK INSURANCE; QUALITY CONTROL AND PRE-SHIPMENT INSPECTION; TRADE IN SERVICES; TECHNOLOGICAL DEVELOPMENTS AND INTERNATIONAL MARKETING; INTERNATIONAL NEGOTIATON; TRADE POLICY AND REGULATION OF INDIA EXPORT PROMOTIONTRADE AND BOP OF INDIA; EXPORT PROCEDURES AND DOCUMENTS; SOME ISSUES IN INTERNATIONAL BUSINESS; ANNEXURES; CASES
Sommario/riassunto	The discipline of International Marketing is gaining more and more importance with the advancing universal liberalization and the concomitant globalization. This book, acclaimed for its succinct treatment of the subject and lucid style, provides a comprehensive picture of the various aspects and dimensions of trends in International

1.

Marketing with an Indian perspective. The book is patterned after the
Model Curriculum recommended by the UGC and it covers the syllabi of
the International Marketing paper of different courses such as MBA,
MIB/M.B.A. (International Marketing), MEC (Master of E-Com