Record Nr. UNINA9910459259503321 101 coaching strategies and techniques / / edited by Gladeana **Titolo** McMahon and Anne Archer Pubbl/distr/stampa Hove;; New York, N.Y.:,: Routledge,, 2010 **ISBN** 1-136-99039-9 1-136-99040-2 1-282-56977-5 9786612569777 0-203-85441-1 Descrizione fisica 1 online resource (325 p.) Collana Essential Coaching Skills and Knowledge Altri autori (Persone) ArcherAnne <1960-> McMahonGladeana <1954-> Disciplina 158.3 658.3124 Personal coaching Soggetti Executive coaching Counseling - Practice Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Monografia Livello bibliografico Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references. Book Cover; Title; Copyright; Contents; List of figures and tables; List of Nota di contenuto Contributors; Introduction; A Confidence building; B Developing as a coach; C Developing specific skills and strategies; D Focusing on the future; E Group coaching; F Problem solving and creativity; G Relationships; H Self awareness; I When a client gets stuck; The future; Additional reading materials 101 Coaching Strategies and Techniques provides focused, practical Sommario/riassunto strategies to help the coach with their work. Each point provides a detailed explanation of the strategy together with potential pitfalls and solutions. Contributors from a range of coaching backgrounds are brought together to cover a number of issues faced by professional coaches including:confidence building developing specific skills and

strategies group coaching problem solving and creativity self