Record Nr. UNINA9910459113203321 Autore Middleton Victor T. C **Titolo** Marketing in travel and tourism [[electronic resource] /] / Victor T.C. Middleton, Alan Fyall and Michael Morgan; with contributions from Ashok Ranchhod Amsterdam;; Boston;; London,: Butterworth-Heinemann, 2009 Pubbl/distr/stampa **ISBN** 1-136-43735-5 1-282-73765-1 9786612737657 0-08-097051-6 0-08-094295-4 Edizione [4th ed.] Descrizione fisica 1 online resource (489 p.) Altri autori (Persone) **FyallAlan** MorganMichael <1948 Sept. 29-> Disciplina 910.68/8 Tourism - Marketing Soggetti Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Includes bibliographical references (p. 487-491) and index. Nota di bibliografia Front Cover: Marketing in Travel and Tourism: Copyright Page: Nota di contenuto Dedication: About the principal authors: Foreword: Contents: Preface: Acknowledgements; List of figures; List of tables; List of mini-cases; Part One: The Meaning of Marketing in Travel and Tourism; Chapter 1. Introducing travel and tourism; Chapter 2. Introducing marketing: the systematic thought process; Chapter 3. The special characteristics of travel and tourism marketing; Chapter 4. The dynamic business environment: factors influencingdemand for tourism Part Two: Understanding the Consumer and Marketing Mix in Travel and TourismChapter 5. Understanding the consumer: tourism motivations and buyer behaviour; Chapter 6. Market segmentation for travel and tourism markets; Chapter 7. Product formulation in travel and tourism; Chapter 8. The evolving marketing mix for tourism services; Part Three: Planning for Marketing Strategy and Short-term

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Sommario/riassunto

Marketing in Travel and Tourism aims to guide and support readers through the complexities of tourism marketing in the 21st Century. It sets out clear explanations of marketing principles and concepts adapted from mainstream services marketing, and goes on to illustrate the range of applications currently practised in the modern visitor economy. Now in its fourth edition, and reprinted almost every year since 1988, each chapter of the book has been updated to include current evaluations of all the key developments in marketing, especially consumer centric marketing a