Record Nr. UNINA9910458938303321 Autore Klever Alice **Titolo** Behavioural targeting [[electronic resource]]: an online analysis for efficient media planning? / / Alice Klever Hamburg [Germany], : Diplomica Verlag, 2009 Pubbl/distr/stampa **ISBN** 3-8366-2405-2 Descrizione fisica 1 online resource (79 p.) Disciplina 616.0472 Soggetti Internet marketing Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Cover title. Nota di bibliografia Includes bibliographical references. Nota di contenuto Behavioural Targeting: An Online Analysis for Efficient Media Planning?; Table of Contents; Introduction; 2. Media planning; 3. Online as advertising medium; 4. Targeting Online; 5. Behavioural Targeting; 6. Current state of affairs in BT; 7. Summary and final remark; 8. Bibliography Consumers today are in the focus of a wide range of companies in a Sommario/riassunto more and more global world, all of which implies an increase of marketing activities and hence an increase of advertising effort. Hundreds or even thousands of advertising messages are put in front of consumers every day through various media channels. However, every targeted customer has a very limited ability of perceiving advertising messages and even a smaller percentage of what has been

recognized is considered as being relevant. Therefore consumers quite often feel harassed and overloaded by the mass of information, the q