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Chapter 10: IndirectionChapter 11: Redirection; Chapter 12: Deflection;

Chapter 13: Enlistment; Chapter 14: Persuasion; Chapter 15: Negotiation; Chapter 16: Involvement; Part Three: The Eight Competencies of Heroic Leadership; Chapter 17: How to Attract Followership; Chapter 18: How to Develop Your Self-Confidence;

Chapter 19: How to Build a Heroic Team; Chapter 20: How to Build High Morale and Esprit de Corps; Chapter 21: How to Motivate When Times Get Tough; Chapter 22: How to Take Charge in Crisis Situations;

Chapter 23: How to Develop Your Charisma

Chapter 24: How to Solve Problems and Make DecisionsEpilogue; Why Can't Leaders Lead?; The Stuff of Heroes; Notes; About the Author; Index

Sommario/riassunto

Proven leadership strategies used by combat and business leaders to accomplish impossible goals Heroic Leadership examines military leadership principles as they apply to business and life. Leadership expert and retired general William Cohen describes the eight universal laws of leadership and explains why heroic leadership has worked so successfully and ethically for thousands of years despite severe conditions of risk, uncertainty and hardship. He also shows how to implement Heroic Leadership to attract fellowship, use influence tactics, develop self-confidence, build, coach