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""Test Your Self """"Chapter 2: Learning, Aptitude, Interest and Attention of an Individual ""; ""Fundamental Concepts-Background ""; ""2.1 Learning ""; ""2.1.1 Theories of Learning"; ""2.1.2 Character of Learning Process""; ""2.1.3 Learning as a Cognitive Process""; ""2.1.4 Teaching Principles""; ""2.1.5 Learning Curve ""; ""2.2 Aptitude ""; ""2.3 Interest ""; ""2.4 Attention ""; ""2.4.1 How to catch and hold onea€?s Attention?""; ""2.4.2 Temporary Internal Factors""; ""2.4.3 Some Phenomena of Attention""; ""2.4.4 Determination of Attention""; ""2.4.5 Importance of Attention in Business""

""Summary of Key Points """"Test Your Self ""; ""Chapter 3: Attitude, Value, Perception and Attribution of an Individual ""; ""3.1 Attitude ""; ""3.1.1 Measurement of Attitude""; ""3.2 Values ""; ""3.3 Perception ""; ""3.3.1 Perception as a Social Information Process: Five Steps""; ""3.3.2 The Perceiver, the Perceived (Target), and the Setting""; ""3.3.3 Factors Influencing Perception""; ""3.3.4 Illusions or Normal Perceptual Inaccuracies""; ""3.3.5 Subliminal Perception""; ""3.3.6 Extra-Sensorya€? Perception (E.S.P)""; ""3.3.7 Prejudice and Discrimination""; ""3.3.8 Perceptual Distortions""

""3.4 Attributions and The Attribution Process """"3.5 Perceptions, Attribution and Work Force Diversity ""; ""3.5.1 Perception and Attribution Access International Settings""; ""3.5.2 A Managerial Checklist for Diagonosing Perceptual Biases""; ""3.5.3 Relationships Among Values, Attitudes, and Perceptions""; ""Summary of Key Points ""; ""Test Your Self ""; ""Chapter 4: Personality ""; ""4.1 Background ""; ""4.2 Definition ""; ""4.3 Determinants to Personality ""; ""4.3.1 Junga€?s Psychological Functions""; ""4.4 Individual Differences in Personality "" ""4.5 Approaches to Study Personality ""