

1. Record Nr.	UNINA9910458094103321
Autore	Tracy Brian
Titolo	Crunch point [[electronic resource] ] : the 21 secrets to succeeding when it matters most / / Brian Tracy
Pubbl/distr/stampa	New York, : American Management Association, c2007
ISBN	1-281-12867-8 9786611128678 0-8144-3013-9
Descrizione fisica	1 online resource (127 p.)
Disciplina	658.4/09
Soggetti	Success in business Entrepreneurship Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Includes index.
Nota di contenuto	Stay calm -- Be confident in your abilities -- Dare to go forward -- Get the facts -- Take control -- Cut your losses -- Manage the crisis -- Communicate constantly -- Identify your constraints -- Unleash your creativity -- Focus on key result areas -- Concentrate on priorities -- Counterattack! -- Generate cash flow -- Care for your customers -- Close more sales -- Keep things simple -- Conserve your energy -- Make your connection -- Character is king -- Pull it all together.
Sommario/riassunto	It's inevitable: no matter what industry, no matter how well run the company or department, unexpected problems emerge, setbacks occur, and crises arise. The difference between success and failure during these crucial moments is in how (and whether) one rises to the occasion. In Crunch Point, success expert Brian Tracy lets readers in on the secrets to shining in the kind of tough situations that make others fall apart. Written in Tracy's trademark direct style, each short, to-the-point chapter is packed with powerful techniques that will enable readers to deal swiftly and effectively with any difficulty that comes their way. The book presents proven strategies to: * stay calm * take control of the problem * communicate clearly and quickly with key people * project confidence and authority * eliminate barriers blocking

a speedy resolution \* focus on key result areas \* tap one's inner reserves of energy and strength \* and much more! With Crunch Point, readers will not only learn how to survive the most stressful and difficult situations -- but thrive in the face of tremendous pressure and come out a winner.

2. Record Nr.	UNINA9910822237803321
Autore	Hajjat Abdellali
Titolo	The wretched of France : the 1983 March for Equality and against Racism / / Abdellali Hajjat, translated by Andrew Brown
Pubbl/distr/stampa	Bloomington, Indiana : , : Indiana University Press, , [2022] ©2022
ISBN	0-253-05986-0 0-253-05985-2
Edizione	[1st ed.]
Descrizione fisica	1 online resource (222 pages)
Collana	Public cultures of the Middle East and North Africa
Disciplina	305.800944
Soggetti	Racism - France - History - 20th century Youth - Political activity - France - History - 20th century Demonstrations - France - History - 20th century Children of immigrants - France - Social conditions
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Includes bibliographical references and index.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	The Protest March as an Index of Social and Racial Tensions in France -- The Laboratory of Les Minguettes: The Microhistory of a Working-Class District -- Riots or Rebellions? "Urban Youths" on the Borders of the Political -- The Fear of Rebellion -- The Unlikely Construction of an Anti-racist National Consensus -- The Ambiguities of the Parisian Apotheosis -- Divided Memories -- After the March: The Challenges of Postcolonial Politics -- From 1983 to 2020: Reflections on an Enduring Problem of Racism and Revolt.
Sommario/riassunto	"In 1983--as France struggled with race-based crimes, police brutality, and public unrest--youths from Venissieux (working-class suburbs of Lyon) led the March for Equality and Against Racism, the first national

demonstration of its type in France. As Abdellali Hajjat reveals, the historic March for Equality and Against Racism symbolized for many the experience of the children of postcolonial immigrants. Inspired by the May '68 protests, these young immigrants stood against racist crimes, for equality before the law and the police, and for basic rights such as the right to work and housing. Hajjat also considers the divisions that arose from the march and offers fresh insight into the paradoxes and intricacies of movements pushing toward sweeping social change. Translated into English for the first time, *The Wretched of France* contemplates the protest's lasting significance in France as well as its impact within the context of larger and comparable movements for civil rights, particularly in the U.S."--

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