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1.

ORGANIZATION NOW IF YOU'RE NOT USING PERSONAS?; WHAT IS
FAMILY PLANNING FOR PERSONAS?; BUILDING A CORE TEAM;
RESEARCHING YOUR OWN ORGANIZATION (ORGANIZATIONAL
INTROSPECTION)

CREATE AN ACTION PLANDECIDE WHEN AND HOW TO INVOLVE
CONSULTANTS; IDENTIFY DATA SOURCES AND COLLECT DATA; PLAN
AND EXECUTE YOUR OWN Y USER RESEARCH; CONDUCT FIELD STUDIES
TO GATHER QUALITATIVE DATA; COLLECT DATA THROUGH
SECONDARY SOURCES; TRACK AND MANAGE DATA SOURCES AS YOU
COLLECT THEM; SUMMARY; 4 PERSONA CONCEPTION AND GESTATION;
SETTING THE SCENE: WHAT'S GOING ON IN YOUR ORGANIZATION
NOW?; WHAT IS CONCEPTION AND GESTATION FOR PERSONAS?;
PERSONA CONCEPTION: STEPS 1, 2, AND 3; PERSONA GESTATION: STEPS
4, 5, AND 6; HOW TO KNOW YOU ARE READY FOR BIRTH AND
MATURATION; SUMMARY
5 PERSONA BIRTH AND MATURATIONSETTING THE SCENE-WHAT'S
GOING ON IN YOUR ORGANIZATION NOW?; WHAT IS BIRTH AND
MATURATION FOR PERSONAS?; STEP 1: PREPARE FOR BIRTH AND

BEYOND; STEP 2: BIRTH; STEP 3: MATURATION; PERSONA ARTIFACTS (THE WHAT AND HOW OF COMMUNICATING YOUR PERSONAS); IF YOU ARE A CONSULTANT: SUMMARY: 6 PERSONA ADULTHOOD: SETTING THE SCENE-WHAT'S GOING ON IN YOUR ORGANIZATION NOW?: WHAT IS ADULTHOOD FOR PERSONAS?; PLAN, DESIGN, EVALUATE, RELEASE: HOW TO USE PERSONAS DURING THE STAGES OF PRODUCT DEVELOPMENT: STAGE 1: USE PERSONAS TO PLAN YOUR PRODUCT STAGE 2: USE PERSONAS TO EXPLORE DESIGN SOLUTIONSSTAGE 3: USE PERSONAS TO EVALUATE YOUR SOLUTIONS; STAGE 4: USE PERSONAS TO SUPPORT THE RELEASE OF YOUR PRODUCT; TRANSITIONING INTO LIFETIME ACHIEVEMENT, REUSE, AND RETIREMENT; SUMMARY; 7 PERSONA LIFETIME ACHIEVEMENT, REUSE, AND RETIREMENT; SETTING THE SCENE: WHAT'S GOING ON IN YOUR ORGANIZATION NOW?: WHAT IS LIFETIME ACHIEVEMENT, REUSE, AND RETIREMENT FOR PERSONAS?; LIFETIME ACHIEVEMENT: MEASURE THE RETURN ON INVESTMENT (ROI) OF YOUR PERSONA EFFORT; REUSE AND RETIREMENT: DECIDE HOW TO MANAGE THE TRANSITION TO THE NEXT PROJECT; SUMMARY 8 USERS, ROLES, AND PERSONAS

Sommario/riassunto If you design and develop products for people, this book is for you. The Persona Lifecycle addresses the "how? of creating effective personas and using those personas to design products that people love. It doesn't just describe the value of personas; it offers detailed techniques and tools related to planning, creating, communicating, and using personas to create great product designs. Moreover, it provides rich examples, samples, and illustrations to imitate and model. Perhaps most importantly, it positions personas not as a panacea, but as a method used to complement other user-centered des