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Titolo	Forensic rhetoric [[electronic resource]] : the force of closing arguments // Susanna Shelton Clason
Pubbl/distr/stampa	El Paso, Tex., : LFB Scholarly Pub., 2010
ISBN	1-59332-550-9
Descrizione fisica	1 online resource (169 p.)
Collana	Criminal justice : recent scholarship
Disciplina	347.73/75
Soggetti	Summation (Law) - United States Forensic oratory Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references (p. 139-154) and index.
Nota di contenuto	The power of legal rhetoric -- Research design and analytic strategy -- Ethos : a rhetoric of impression -- Logos : the rhetoric of reasoning -- Pathos : a rhetoric of engagement -- Conclusions.
Sommario/riassunto	Clason focuses on the closing argument rhetorical practices of five trial attorneys. She seeks to 1) learn how participants utilized rhetorical strategies in closing argument; 2) better understand how they selected those strategies; and 3) examine why they employed the strategies they did through the central categories of ethos, logos, and pathos. Study participants' awareness and consideration of the classical speaker, audience, and message Aristotelian speech situation as well as the power of persuasion demonstrates the continued influence of rhetoric in courts and rhetorical nature of legal