

1. Record Nr.	UNINA9910456340503321
Autore	Woznick Alexandria
Titolo	A Basic Guide to Exporting [[electronic resource]] : The Official US Guide to Exporting Products and Services
Pubbl/distr/stampa	Petaluma, : World Trade Press, 2000
ISBN	1-282-18467-9 9786612184673 1-60780-124-8
Edizione	[3rd ed.]
Descrizione fisica	1 online resource (193 p.)
Disciplina	658.848
Soggetti	Export marketing Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di contenuto	A Basic Guide to Exporting 3rd Ed.; Table of Contents; Introduction; PART A. Before the Sale; Chapter 1: Export Strategy; Chapter 2: Export Advice; Chapter 3: Market Research; Chapter 4: Methods of Exporting and Channels of Distribution; Chapter 5: Preparing Products for Export; Chapter 6: Service Exports; Chapter 7: Making Contacts; Chapter 8: Business Travel Abroad; PART B. Making the Sale; Chapter 9: Selling Overseas; Chapter 10: Pricing, Quotations, and Terms; Chapter 11: Export Regulations, Customs Benefits, and Tax Incentives; PART C. After the Sale Chapter 12: Documentation, Shipping, and LogisticsChapter 13: Methods of Payment; Chapter 14: Financing Export Transactions; Chapter 15: After-Sales Service; Appendices; Appendix I: Export Glossary; Appendix II: Directory of Federal Export Assistance; Appendix III: State and Local Sources of Assistance; Appendix IV: U.S. and Overseas Contacts for Major Foreign Markets; Appendix V: Selected Bibliography
Sommario/riassunto	A Basic Guide to Exporting is the world's largest-selling introductory reference to exporting goods from the United States. Tens of thousands of exporters got their start using this easy to understand reference.

2. Record Nr.	UNINA9910792171103321
Autore	La Caze Marguerite
Titolo	Wonder & generosity [[electronic resource]] : their role in ethics and politics / / Marguerite La Caze
Pubbl/distr/stampa	Albany, : SUNY Press, 2013
ISBN	1-4619-3109-6 1-4384-4677-2
Descrizione fisica	1 online resource (268 p.)
Disciplina	179/.9
Soggetti	Generosity Wonder Political ethics
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Wonder and generosity -- Love and respect -- Responding to difference and similarity -- The relation between ethics and politics -- Cosmopolitanism, hospitality and refugees -- Wonder, radical evil and forgiveness -- Apology, forgiveness, and reconciliation.