Record Nr. UNINA9910455556003321 Autore Cook Sarah Titolo Coaching for high performance [[electronic resource]]: how to develop exceptional results through coaching / / Sarah Cook Ely, U.K., : IT Governance Pub., 2009 Pubbl/distr/stampa **ISBN** 1-62870-012-2 1-84928-104-1 1-282-26352-8 9786612263521 1-84928-003-7 Edizione [1st edition] Descrizione fisica 1 online resource (125 p.) Collana Soft skills for IT professionals Disciplina 658.3/124 Employees - Coaching of Soggetti Organizational effectiveness Electronic data processing departments - Personnel management Electronic data processing departments - Management Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references. Nota di contenuto FOREWORD; PREFACE; ABOUT THE AUTHOR; ACKNOWLEDGEMENTS; CONTENTS; CHAPTER 1: WHAT IS COACHING?; CHAPTER 2: THE SKILLS AND STYLES OF COACHING; CHAPTER 3: MODELS OF COACHING; CHAPTER 4: EFFECTIVE FEEDBACK: CHAPTER 5: CONTRACTING AND GOAL-SETTING; CHAPTER 6: LISTENING AND QUESTIONING SKILLS; CHAPTER 7: GENERATING OPTIONS AND ENCOURAGING CHANGE; CHAPTER 8: INTRODUCING COACHING TO YOUR ENVIRONMENT: BIBLIOGRAPHY; GLOSSARY; ITG RESOURCES Coaching for High Performance is intended to inspire IT managers with Sommario/riassunto practical advice and tips on how to create a coaching environment in their department. Applying coaching skills in the IT workplace will help

create a climate of high performance.