Record Nr. UNINA9910455312103321 Autore Roberts Carl W **Titolo** "The" fifth modality [[electronic resource]]: on languages that shape our motivations and cultures / / by Carl W. Roberts Leiden: Boston: Brill, 2008 Pubbl/distr/stampa **ISBN** 1-282-39764-8 9786612397646 90-474-4189-3 Descrizione fisica 1 online resource (218 p.) Collana International comparative social studies., 1568-4474; v. 17 Disciplina 306.4409 Soggetti Interpersonal relations Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Nota di bibliografia Includes bibliographical references (p. [179]-186) and index. Nota di contenuto On persuasion -- Reading personhood -- Gedankenexperiment --Individualism -- Mutualism -- Essentialism -- Doctrinism -- Another modality. This is a book about how people understand each other. Like Simmel's Sommario/riassunto writings and works written by Foucault and Goffman toward the ends of their careers, this book depicts interactions as behavioral forms. Its novelty is that it grounds these forms in linguistic structure. particularly in the ubiquitous presence of modality in discourse within all mass societies. Its concluding argument is that all persons, situations, and cultures have mutual significance in accordance with four fundamental modal forms: ability (most common in the United States), necessity (most common in the socialist countries of Western Europe and Scandinavia), obligation (most common in ancient Chinese and Indic societies), and permission (most common in the Islamic

world).