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Titolo	Achieving results [[electronic resource] ] : four stages to off-the-chart excellence // Lorna Riley
Pubbl/distr/stampa	Menlo Park, CA, : Crisp Learning, c2001
ISBN	1-4175-2472-3
Descrizione fisica	1 online resource (118 p.)
Collana	A Fifty-minute series book
Disciplina	650.1
Soggetti	Career development Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references (p. 110).
Nota di contenuto	<p>""Title""; ""Copyright""; ""About the Author""; ""Preface""; ""Contents""; ""INTRODUCTION Achieving Desired Results""; ""Knowing What You Want""; ""Applying the Four-Stage Process""; ""Tenets of Achieving Results""; ""Factors Influencing Results""; ""Five Criteria for Achieving Worthwhile Results""; ""Summary Chart""; ""Off-the-Chart Results Assessment""; ""SCORECARD""; ""Plotting Your Scores""; ""Assessing Your a€œSWOTa€?""; ""STAGE 1 Home-Deciding What You Want""; ""What Is Home?""; ""Ignoring the Summons for Change""; ""Willingly Leaving Home""; ""Unwillingly Leaving Home""; ""Unaware of Leaving Home""; ""Indifferently Leaving Home""; ""Achieving Results Means Change""; ""Home Stage Tasks""; ""Asking Questions""; ""Creating a Vision and Result Mission""; ""Creating a Vision Statement: The Power of a€œSeeinga€? Results""; ""Creating a a€œResulta€? Mission Statement""; ""Establishing Goals""; ""Setting Standards and Expectations""; ""The Benefits of Setting Standards""; ""STAGE 2 Help-Getting Help and Creating an Action Plan""; ""What Is Help?""; ""Help Stage Tasks""; ""Intifying Resources""; ""Human Resources""; ""Informational Resources""; ""Miscellaneous Resources""; ""Getting Empowered""; ""The Benefits of Empowerment""; ""Developing Skills""; ""Creating an Action Plan""; ""Troubleshooting Your Action Plan""; ""Carola€?s Analysis""; ""Action Planning Checklist""; ""STAGE 3 Challengea€?Testing the Plan""; ""What Is Challenge?""; ""Sama€?s Challenges""; ""Obstacles""; ""Challenge Stage</p>

Tasks"; "Checking Your Attitude"; "Attitudes That Empower";  
"Attitudes That Inhibit"; "Increasing Your Influence"; "Testing and  
Monitoring the Plan"; "Creatively Tinkering"; "Do You Tinker?";  
"Tinkering vs. Tampering"  
"STAGE 4 Prize-Reaping the Results""What Are Prizes?"; "Prize Stage  
Tasks"; "Evaluating Your Results"; "Gaining Learning Experiences";  
"Failure Through Effort"; "Failure Through Laziness"; "Reaping  
Rewards and Recognition"; "No-Cost Reward and Recognition Ideas";  
"Low-Cost Reward and Recognition Ideas"; "Ideas for Formal Rewards  
and Prizes"; "Gaining Inner Wealth"; "Inner Wealth Deposits"; "Going  
Home and Beginning Again"; "The Spiral of Renewal"; "SUMMARY  
Putting the Process to Work"; "How Personality Styles Affect Results";  
"Understanding the Styles"  
"Achieving Desired Results: Examples""Personal Example: Losing  
Weight"; "Organizational Example: Empowering Employees"; "Good  
vs. Great Organizational Results"; "Good vs. Great"; "Worksheet";  
"Additional Reading"

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