Record Nr. UNINA9910455148603321 International management in China [[electronic resource]]: cross-**Titolo** cultural issues / / edited by Jan Selmer Pubbl/distr/stampa London; New-York,: Routledge, 2003 **ISBN** 1-280-33333-2 0-203-02180-0 Descrizione fisica 1 online resource (287 p.) Collana Routledge advances in Asia-Pacific business Altri autori (Persone) SelmerJan <1942-> Disciplina 382 658.00951 658.0490951 Soggetti Joint ventures - China - Management International business enterprises - China - Management Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali "This book is the world's first international academic conference on Cross-Cultural Management in China (CCMC) held in Hong Kong in August 1996"--Pref. Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Partnership management -- Human resource management --Managing communication, cooperation and negotiation. The greatest challenge to international business today is how to Sommario/riassunto manage business operations across cultural boundaries. This is especially true in the case of China, which has attracted a massive amount of foreign investment and international trade recently. This new study examines three main themes:* the partnership of management through joint ventures* the human resource aspects of management* the management of communication, co-operation and negotiationThe crucial issue of trustworthiness, the different managerial practices in China and the West, the importance of being

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