

1. Record Nr.	UNINA9910454664103321
Titolo	How people evaluate others in organizations // edited by Manuel London
Pubbl/distr/stampa	Mahwah, N.J. : , : Lawrence Erlbaum, , 2001
ISBN	1-135-65739-4 1-282-37796-5 9786612377969 1-4106-0060-2 0-585-37692-1
Descrizione fisica	xxiii, 397 p. : ill
Collana	Applied psychology
Altri autori (Persone)	LondonManuel
Disciplina	158.7
Soggetti	Psychology, Industrial Social perception Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Bibliographic Level Mode of Issuance: Monograph
Nota di bibliografia	Includes bibliographical references and indexes.
Nota di contenuto	part I Social Cognition and Person Perception -- chapter 1 Person Perception in Organizations: An Overview of the Field / Richard J. Klimoski -- chapter 2 Causes and Consequences of Stereotypes in Organizations / Don Operario -- part II Selection -- chapter 3 Person Perception in Employment Interviews / Charles K. Parsons -- chapter 4 Executive Promotion and Selection / Valerie I. Sessa -- chapter 5 The Role of Dimensions and Exercises in Assessment Center Judgments / Paul R. Sackett -- part III Appraisal -- chapter 6 Performance Appraisal: Person Perception Processes and Challenges / Janet L. Barnes-Farrell -- chapter 7 Multisource Feedback Ratings: What Do They Really Measure? / Michael K. Mount -- part IV Developmental Processes -- chapter 8 Leadership and Perceiver Cognition: Moving Beyond First Order Constructs / Douglas J. Brown -- chapter 9 Training Effectiveness: Assessing Training Needs, Motivation, and Accomplishments / Kurt Kraiger -- chapter 10 Coaching in Organizations / James W. Smither -- chapter 11 Understanding, Assessing, and Intervening with Problem Employees / Zvi Strassberg -- part V Interpersonal Interactions --

chapter 12 Cultural Frames and Values Affecting Employment Practices / Sumita Raghuram -- chapter 13 Frame Attribution and Positional Framing in Negotiation / Jeff T. Casey -- chapter 14 Group Dynamics and Shared Mental Model Development / Stephen M. Fiore -- chapter 15 Virtual Teams: Implications for E-Leadership and Team Development / Bruce J. Avolio -- chapter 16 Conclusion: Toward a Comprehensive Understanding of Person Perception in Organizations / Manuel London.

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