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| 1. Record Nr.           | UNISOBSOBE00038161   |
| Autore                  | Mereghetti, Paolo  |
| Titolo                  | [1: A-L]   |
| Pubbl/distr/stampa      | Milano : Baldini Castoldi Dalai, 2013  |
| Descrizione fisica      | 2170 p. ; 22 cm  |
| Lingua di pubblicazione | Italiano   |
| Formato                 | Materiale a stampa   |
| Livello bibliografico   | Monografia   |
| 2. Record Nr.           | UNINA9910454219503321  |
| Autore                  | Weisbord Marvin Ross   |
| Titolo                  | Don't just do something, stand there! [[electronic resource] ] : ten principles for leading meetings that matter / / Marvin Weisbord & Sandra Janoff ; illustrations by Jock Macneish  |
| Pubbl/distr/stampa      | San Francisco, : Berrett-Koehler Publishers, c2007   |
| ISBN                    | 1-282-23248-7<br>9786612232480<br>1-57675-515-0  |
| Edizione                | [1st ed.]  |
| Descrizione fisica      | 1 online resource (217 p.)   |
| Altri autori (Persone)  | JanoffSandra <1945->   |
| Disciplina              | 658.4/56   |
| Soggetti                | Business meetings<br>Meetings<br>Electronic books.   |
| Lingua di pubblicazione | Inglese  |
| Formato                 | Materiale a stampa   |
| Livello bibliografico   | Monografia   |
| Note generali           | Description based upon print version of record.  |
| Nota di bibliografia    | Includes bibliographical references (p. 179-181) and index.  |
| Nota di contenuto       | Get the whole system in the room -- Control what you can, let go what you can't -- Explore the "whole elephant" -- Let people be responsible -- Find common ground -- Master the art of subgrouping -- Make friends with anxiety -- Get used to projections -- Be a dependable |

authority -- Learn to say no if you want yes to mean something -- Ten principles, six techniques : a summary -- Conclusion : changing the world one meeting at a time.

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## Sommario/riassunto

Presents often contrarian insights into how to design meetings that actually accomplish something Filled with case examples and exercises Draws on the authors' decades of experience working with businesses, nonprofits, and government agencies worldwide This practical guide details ten key principles that will profoundly change the way you think about, organize, and lead the meetings that matter most. Rather than trying to change anyone's behavior, Weisbord and Janoff show you how to change the conditions under which people interact. By doing less, you help others do more. With examples from around

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