Record Nr. UNINA9910453819503321 Autore Shane Scott <1964-> Titolo Fool's gold? [[electronic resource]]: the truth behind angel investing in America / / Scott A. Shane Oxford;; New York,: Oxford University Press, 2009 Pubbl/distr/stampa **ISBN** 1-281-82590-5 9786611825904 0-19-971608-0 Descrizione fisica 1 online resource (289 p.) Collana Financial Management Association Survey & Synthesis Disciplina 332.04150973 332.60973 Soggetti Venture capital - United States Small business - United States - Finance Investments - United States Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Contents: Acknowledgments: Introduction: ONE: What Is Angel Investing and Why Do People Do It?; TWO: How Big Is the Angel Capital Market?; THREE: Who Are Angel Investors?; FOUR: How Many Companies Need Angels?; FIVE: What Do Angel Investments Look Like?; SIX: Who Gets Angel Money?; SEVEN: How Does the Angel Investment Process Work?; EIGHT: How Well Do Angel Investments Perform?; NINE: What Are Angel Groups?; TEN: How Do the Best Angels Invest?; ELEVEN: What Makes a Place Good for Angel Investing?; TWELVE: Conclusions; Notes: Index The stereotype of the ""angel investor"" is a retired wealthy Sommario/riassunto entrepreneur who sees potential, asks tough questions, takes a large stake, and in a few years makes a massive return in an IPO. This outsider fills the gap between the venture capitalist and the professional investor, swooping in with cash and expertise to bring dreams to fruition. Unfortunately, Shane observes, this figure bears no relationship to reality. In Fool's Gold, he draws on hard data from the

Federal Reserve and other sources to paint the first reliable group

portrait of the lionized angel investors. Surprisingly, he