Record Nr. UNINA9910452531303321 Autore McAdam John <1962-> Titolo The one-hour business plan: the simple and practical way to start anything new / / John McAdam Pubbl/distr/stampa Hoboken:,: Wiley,, 2013 **ISBN** 1-118-74714-3 Descrizione fisica 1 online resource (194 p.) Disciplina 658.1/1 Soggetti New business enterprises - Planning Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Includes index. Nota di contenuto Introduction -- Module 1: create a value proposition that makes a stronger business model -- Module 2: who are you offering to? --Module 3: viewing your offering through your customers' eyes --Module 4: what milestones & actions plans do for your business --Final thoughts -- Acknowledgements. Sommario/riassunto A guide to writing a successful business plan-in just one hour A strong business plan greatly increases a business chance of success, especially in an economic environment in which more than 50 percent of businesses fail within three years. Your business plan can serve as a foundation for your successful business. The One-Hour Business Plan, written by seasoned entrepreneur and business instructor John McAdam, helps you lay that foundation. With the help of this book, aspiring entrepreneurs can write a viable business plan in just one hour. Offers step-by-step guidan