Record Nr. UNINA9910452410003321 Autore Gasman Marybeth Titolo Engaging diverse college alumni: the essential guide to fundraising // Marybeth Gasman and Nelson Bowman III New York:,: Routledge,, 2013 Pubbl/distr/stampa **ISBN** 0-203-81760-5 1-136-73032-X 1-299-13706-7 Descrizione fisica 1 online resource (176 p.) 371.2/06 Disciplina Soggetti Educational fund raising - United States Education, Higher - United States - Finance Universities and colleges - Alumni and alumnae - United States Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Includes bibliographical references and index. Nota di bibliografia Nota di contenuto Front Cover; Engaging Diverse College Alumni; Copyright Page; Contents: Acknowledgments: 1. Introduction: 2. African American Philanthropy and Alumni: "Uplifting the Race"; 3. Asian American and Pacific Islander Philanthropy and Alumni: "Respect and Prestige"; 4. Latino Philanthropy and Alumni: "Elevating Culture and Family"; 5. Native American Philanthropy and Alumni: "Community over Individual"; 6. A Conversation with Advancement Staff at Majority Institutions; 7. A Conversation with Alumni of Color; 8. Model Programs for Alumni of Color: 9. Mistakes to Avoid 10. Best Practices and Concluding Thoughts11. Strategies at a Glance: Appendices; Bibliography; Index Sommario/riassunto Changing demographics are having a substantial impact on college and university student populations. In order to continue garnering funds and supporting their higher education institutions, development offices and individual fundraisers need to learn more about alumni of color. To help move fundraising staff away from a ""one size fits all"" approach, Engaging Diverse College Alumni provides a comprehensive overview of

philanthropy in diverse cultures. Unlike other works on fundraising

within communities of color, this book focuses specifically on college and university alumni and of