Record Nr. UNINA9910451332103321 Autore Moeran Brian <1944-> Titolo Ethnography at work / / Brian Moeran Pubbl/distr/stampa Abingdon, Oxon;; New York, NY:,: Routledge, Taylor & Francis Group, , 2020 1-000-18353-X **ISBN** 1-003-08532-6 1-4742-1476-2 1-282-54565-5 9786612545658 1-84788-321-4 Descrizione fisica 1 online resource (164 p.) Disciplina 305.8 659.1/11 Soggetti Advertising agencies - Japan Advertising - Japan Business anthropology - Japan Ethnology - Fieldwork - Japan Electronic books. Inglese Lingua di pubblicazione **Formato** Materiale a stampa Monografia Livello bibliografico "First published 2006 by Berg Publishers." Note generali Includes bibliographical references and index. Nota di bibliografia Nota di contenuto Contents; Acknowledgements; Preface; Part I The Case; 1 It's in the Name: Part II The Theories: 2 Follow the Money: 3 Advertising Talk: 4 Impression Management; 5 Creativity and Constraints; 6 In Search of the Other; 7 Ethnography at Work; Notes; Bibliography; Index Sommario/riassunto Ethnography at Work follows the experiences of the author as a participant observer in the day-to-day running of a Japanese advertising agency. The book reveals the intricate behind-the-scenes planning, discussion, negotiations and strategies needed to ensure that the agency's presentation to a potential client will be preferred over that of a rival firm. The book shows how detailed ethnography can lead to an understanding of numerous different, but interlocking, theoretical

issues. It demonstrates how ethnography can travel beyond the

academic realm and be used by business personnel to heighten their understanding of their companies' organizational structures, strategies and daily work practices. Asking crucial questions about the role of the anthropologist in the field, Ethnography at Work introduces students to ways in which anthropologists study social systems in business.