

1. Record Nr.	UNINA9910451214203321
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Titolo	The financing of small business : a comparative study of male and female business owners // Lauren Read
Pubbl/distr/stampa	London ; ; New York : , : Routledge, , 1998
ISBN	1-134-70095-4 1-280-33694-3 0-203-26960-8 0-203-02494-X
Descrizione fisica	1 online resource (246 p.)
Collana	Routledge Studies in Small Business
Disciplina	658.15/92
Soggetti	Small business - Finance Business enterprises - Finance Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references (p.202-224) and index.
Nota di contenuto	Book Cover; Title; Contents; List of figures; List of tables; Preface; Acknowledgements; The growth and characteristics of female entrepreneurship; Explaining the growth of female entrepreneurship; The problems faced by female entrepreneurs; Summary, research rationale and overview; The financing of women-owned businesses: an empirical overview and theoretical framework; The financing of women-owned businesses: a theoretical framework; Explaining the problems faced in the financing of women-owned businesses: a contextual approach; Conclusion and research agenda Research into the financing of women-owned businesses: methodological considerations The financing of women-owned businesses in the UK: research method; Data collection: practical and conceptual difficulties; Sample overview; Summary and conclusion; Raising finance: the use of and attitudes towards sources of small business finance; The characteristics of small business finance; Explaining the reliance on internal sources of finance; Raising bank finance: an in-depth analysis; Conclusion; The characteristics of the banking relationship; The small business-banking relationship: an

## overview

The use of banks; The banking relationship; Conclusion; The role of networking in the financing of male and female-owned businesses; Networking behaviour and the size of small business networks; Network profiles; Conclusion; Conclusions, implications and an agenda for future research; Research implications; Limitations and an agenda for future research; Notes; Bibliography; Index

## Sommario/riassunto

A detailed empirical study of how small business owners finance their enterprises, this volume compares the experiences of women with those of men. The author redresses an over-reliance on subjective and anecdotal evidence of discrimination in this area with a controlled study of forty matched pairs of male/female owners and their strategies for raising finances. The research reveals the importance of adopting a theoretical framework in which the role of gender in the financing of small businesses is considered, and the practical implications for female entrepreneurs, banks and policy-makers.