Record Nr. UNINA9910450978603321 Autore Kruglanski Arie W Titolo The psychology of closed mindedness [[electronic resource] /] / Arie W. Kruglanski New York, : Psychology Press, c2004 Pubbl/distr/stampa 1-280-16880-3 **ISBN** 0-203-50696-0 Descrizione fisica 1 online resource (196 p.) Collana Essays in social psychology Disciplina 153.4 **Prejudices** Soggetti Social perception Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Nota di bibliografia Includes bibliographical references (p. 167-180) and index. Nota di contenuto Motivational bases of closed and open mindedness -- Specific manifestations of closure needs in information processing activities --Prior psychological analyses of closed and open mindedness --Intrapersonal effects of closure needs -- Interpersonal consequences of the closure needs -- Group phenomena -- Need for closure impact on inter-group processes -- Need for closure in real- world contexts. The fundamental phenomenon of human closed-mindedness is treated Sommario/riassunto in this volume. Prior psychological treatments of closed-mindedness have typically approached it from a psychodynamic perspective and have viewed it in terms of individual pathology. By contrast, the present approach stresses the epistemic functionality of closed-mindedness and its essential role in judgement and decision-making. Far from being restricted to a select group of individuals suffering from an improper socialization, closed-mindedness is something we all

experience on a daily basis. Such mundane situational conditions