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Nota di contenuto	Contents; Abstracts & keywords; Guest editorial; An integrative, iterative approach to IS evaluation for pharmaceutical clinical trials; Defining ICT proposals; A hedonic wage model-based methodology for evaluating the benefits of IT investments in public-sector organisations; Information systems evaluation and the information systems development process; Narratives in ERP systems evaluation; Online point-of-click Web usability mining with PopEval (C-Assure Co-design methodology); Benefits and barriers of electronic marketplace participation: an SME perspective Information technology evaluation: classifying indirect costs using the structured case method
Sommario/riassunto	The paper presents an approach for defining ICT investment proposals. The approach was developed on the authority of the Dutch Ministry of Transport, Public Works and Water Management. The Ministry was confronted with a growing amount of ICT investment proposals. Since there was no format for describing a proposal and no procedure for obtaining the data on the basis of which a proposal was described, the

decision to select proposals for funding missed any kind of rationality. Proposals differed enormously and hence were incomparable. The evaluation of existing ICT assessment methods showed tha
