

1. Record Nr.	UNINA9910450343103321
Autore	Sherman Andrew J
Titolo	Mergers & acquisitions from A to Z [[electronic resource] /] / Andrew J. Sherman and Milledge A. Hart
Pubbl/distr/stampa	New York, : AMACOM, 2006
ISBN	1-281-12652-7 9786611126520 0-8144-2920-3
Edizione	[2nd ed.]
Descrizione fisica	1 online resource (304 p.)
Altri autori (Persone)	HartMilledge A
Disciplina	658.1/62
Soggetti	Consolidation and merger of corporations Small business - Mergers Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	The basics of mergers and acquisitions -- Preparing for the dance: the seller's perspective -- Initiating the deal: the buyer's perspective -- The letter of intent and other preliminary matters -- Due diligence -- An overview of regulatory considerations -- Structuring the deal -- Valuation and pricing of the seller's company -- Financing the acquisition -- The acquisition agreement and related legal documents -- Keeping M&A transactions deals on track: -- Managing the deal killers -- Post-closing challenges -- Alternatives to mergers and acquisitions.
Sommario/riassunto	The classic, comprehensive guide to mergers and acquisitions, now completely updated for today's market.