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Nota di contenuto	""TITLE""; ""COPYRIGHT""; "'ABOUT THIS BOOK""; "ABOUT THE AUTHOR""; "TO THE READER""; "CONTENTS""; "SECTION 1 Determine the Needs"; "ESTABLISH THE TIME NEEDED FOR TRAINING""; "DEFINE LEARNER OUTCOMES""; "KEEP YOUR OBJECTIVES FRIENDLY""; "IDENTIFY THE PARTS OF YOUR OBJECTIVE"; "PUT THE OBJECTIVES IN SEQUENCE""; "Factual Learning Objectives""; "Conceptual Learning Objectives""; ""Principle Learning Objectives""; "DETTIFY TRAINING NEEDS""; "Identify Your Primary Purpose"; "Determine the Organization's Needs"; ""Determine the Existing Performance Level"" "SECTION 1: REVIEW"""SECTION 2 Prepare the Training Manual""; "WRITE AN EASY-TO-READ TRAINING MANUAL""; "KEEP IT SIMPLE""; "SECTION 2: CHECKLIST""; "SECTION 3 Understand How Adults Learn""; "CONSIDER THE BASICS""; "UNDERSTAND ADULT LEARNERS DIFFERENCES"; "REVIEW YOUR TEACHING METHODS""; "Learning Progresses Best Step-By-Step"; "Learning Is Stimulated By Response Or Participation"; "Learning Is Speeded By Visualization"; "Learning Is Maintained By Recency and Use"; "Learning Is Stimulated By Results and Rewards"; "DEAL WITH FRUSTRATED LEARNERS" "EXERCISE: Working Through Negative Behavior"""LEARN COPING TECHNIQUES"; "THANDLE PROBLEM PARTICIPANTS"; "The Disinterested Type"; "The Argumentative Type"; "The Overly

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Talkative Type""; ""The Rambling Type""; ""The Controversial Type""; ""SECTION 3: SELF-TEST""; ""SECTION 4 Prepare Yourself for Training""; ""EXAMINE YOUR ATTITUDES""; ""USE A LESSON PLAN""; ""PRACTICE MAKES PROFESSIONAL""; ""IMPROVE YOUR VOICE""; ""Pitch""; ""Volume""; ""Speech Rate""; ""Vocal Inflection""; ""Articulation""; ""Projection""; ""USE EYE CONTACT""; ""BECOME BODY AWARE""; ""Mannerisms to Avoid"" ""PROJECT CREDIBILITY""""(Developing Rapport)""; ""THINK BEFORE YOU SPEAK VOCABULARY""; ""ASK QUESTIONS""; ""RESPOND TO QUESTIONS""; ""Listen""; ""Repeat""; ""Respond""; ""What to Do When You Can't Answer""; ""PREPARE THIS TEN-STEP CHECKLIST""; ""STEP 1: Know Your Audience""; ""STEP 2: Know the Reason for Training""; ""STEP 3: Know the Occasion""; ""STEP 4: Know Your Speaking Environment""; ""STEP 5: Customize Your Topic to Fit the Audience""; ""STEP 6: Begin Developing Your Presentation""; ""STEP 7: Prepare Your Introduction to the Presentation""; ""STEP 8: Critique Your Discussion"" ""STEP 9: In Conclusion""""STEP 10: Follow Up""; ""PRESENT FROM YOUR NOTES""; ""PRACTICE, PRACTICE, PRACTICE""; ""CONTROL YOUR NERVOUSNESS""; ""CONSIDER YOUR PERSONAL CHARACTERISTICS""; ""APPLY CHARACTERISTICS OF EFFECTIVE TRAINERS"": ""Consideration"": ""Cooperation""; ""Interest""; ""Friendliness""; ""Involvement""; ""Professionalism""; ""Respect""; ""SECTION 4: WORD SEARCH""; ""SECTION 5 Organize Your Presentation""; ""PLAN YOUR INTRODUCTION""; ""PLAN THE BODY OF YOUR PRESENTATION""; ""CHOOSE AN ORDERING SYSTEM""; ""Chronological""; ""Categorical""; ""Order of Importance""; ""Topical"" ""Spatial""