Record Nr. UNINA9910449790603321 Business intelligence and e-marketing workshop, IBM Warwick 2001 **Titolo** [[electronic resource] /] / guest editors Merlin Stone and Julie Abbott Pubbl/distr/stampa Bradford, England, : Emerald Group Publishing, c2002 **ISBN** 1-280-47967-1 9786610479672 1-84544-719-0 Descrizione fisica 1 online resource (88 p.) Collana Qualitative marketing research: an international journal;; v.5, no. 4 Altri autori (Persone) AbbottJulie StoneMerlin Disciplina 658.4/7 Soggetti Electronic commerce - Marketing Marketing research Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di contenuto Contents; Abstracts & keywords; Guest editorial; UK data warehousing and business intelligence implementation; Customer relationship management systems; Marketing principles in the application of ecommerce; There's no business like e-business; Reflections on customer knowledge management in e-business; From bricks to clicks; Perceived risks as barriers to Internet and e-commerce usage; Assessments of the "new economy" scenario; Awards for Excellence; Conference announcement; Author and title index to volume 5, 2002; Note from the publisher Sommario/riassunto This is a special issue of QMRIJ which reflects important aspects of research andbusiness. This special issue has been guestedited from IBM by Professor Merlin Stoneand Julie Abbott. Far reaching advances incommunications and information technologymean that interaction between companies andtheir customers - whether face-to-face, overthe counter, on the telephone or via theInternet, are becoming more frequent, intenseand data-rich.