Record Nr. UNINA9910438083403321 Autore Velamuri Vivek K Titolo Hybrid value creation / / Vivek K. Velamuri Pubbl/distr/stampa New York, : Springer, 2013 **ISBN** 3-8349-3961-7 Edizione [1st ed. 2013.] Descrizione fisica 1 online resource (200 p.) Markt- und Unternehmensentwicklung Markets and Organisations Collana Disciplina 338.521 Soggetti Value Marketing Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di contenuto Systematic Literature Review -- Hybrid Value Creation -- Empirical Study -- The Four Clusters of Hybrid Value Creation. The Cluster of Embedded products -- The Cluster of Solutions. Sommario/riassunto Hybrid Value Creation – a phenomenon also known under different terms such as "Product Service Systems", "Dematerialization", and "Servitization" – is a catalyst for fundamental transformation of individual firms and whole economies. Vivek K. Velamuri defines Hybrid Value Creation as the process of generating additional value by innovatively combining products (tangible component) and services (intangible component). He provides a systematic assessment of the state-of-the-art in the field and identifies empirically-derived strategies for hybrid value creation. The work helps practitioners. irrespective of the industry they are in, to come to grips with understanding the dynamics of hybrid value creation. Contents The Relevance of Hybrid Value Creation · The Four Different The Cluster of Embedded Clusters of Hybrid Value Creation · Products · The Cluster of Solutions · Managerial Implications Directions for Future Research Target Groups Researchers in the field of innovation management Practitioners interested in the phenomenon of integrating products and services into customer-oriented offerings About the

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