Record Nr. UNINA9910438074503321 Autore Christiaans Lena Titolo International employer brand management: a multilevel analysis and segmentation of students' preferences / / Lena Christiaans; foreword by Marion Buttgen Wiesbaden,: Springer Gabler, c2013 Pubbl/distr/stampa **ISBN** 1-283-90939-1 3-658-00456-8 Edizione [1st ed. 2013.] Descrizione fisica 1 online resource (274 p.) Altri autori (Persone) ButtgenMarion Disciplina 658.3111 Soggetti International business enterprises - Employees Branding (Marketing) **Employees - Recruiting** Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references. Nota di contenuto Introduction -- Theoretical Background and Literature Review --Conceptual Framework and Deduction of Hypotheses -- Research Methodology and Data Basis -- Empirical Analysis and Hypothesis Testing -- Discussion of Empirical Findings. The increasing globalization of business activities forces companies to Sommario/riassunto recruit highly skilled employees all over the world. In order to attract these talents, employers have to differentiate themselves through a unique employer brand, appealing to diverse target audiences. However, in the absence of research on international students' preferences for employer characteristics, it is difficult for multinational companies to decide on a feasible degree of employer brand standardization. Lena Christiaans investigates the impact of betweencountry differences, e.g. differences in national culture or economic wealth, on students' preferences in relation to the effects of withincountry differences in individuals' characteristics. Combined with a segmentation of the European graduate market, the results provide readers with insight into the development of employer value

propositions for business and engineering target groups. Contents - Core Concepts of Employer Branding - Contributions from Cross-

Cultural Research - Employer Branding Strategy - Multilevel Analysis Target Groups - Researchers and students in the fields of employer branding, corporate branding, management, marketing, communications - Managers and experts with focus on employer branding, HR marketing, HR, corporate communications About the Author Lena Christiaans obtained her doctorate at the Chair in Corporate Management at Universität Hohenheim and currently works as a reputation manager in the Corporate Communications department of a DAX-30-company in Dusseldorf.