1. Record Nr. UNINA9910416151303321 Autore Gen Sheldon Titolo Nonprofits in policy advocacy: their strategies and stories // Sheldon Gen, Amy Conley Wright Cham, Switzerland:,: Palgrave Macmillan,, [2020] Pubbl/distr/stampa ©2020 **ISBN** 3-030-43696-9 Edizione [1st ed. 2020.] Descrizione fisica 1 online resource (XXVIII, 238 p. 83 illus.) Disciplina 324.4 Soggetti Lobbying Nonprofit organizations Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Includes index. 1. Nonprofit Advocacy in the United States -- 2. Tactic and Strategies Nota di contenuto -- 3. Public Lobbying -- 4. Institutional Partnership -- 5. Inside-Outside -- 6. Direct Reform -- 7. Indirect Pressure -- 8. Popular Power -- 9. Considerations for Strategic Policy Advocacy. Policy advocacy is an increasingly important function of many nonprofit Sommario/riassunto organizations, as they seek broad social changes in their concerning issues. Their advocacy practices, however, have often been guided by their own past experiences, anecdotes from peer networks, and consultant advice. Most of their practices have largely escaped empirical and theoretical grounding that could better root their work in established theories of policy change. The first book of its kind, Nonprofits in Policy Advocacy bridges this gap by connecting real practices of on-the-ground policy advocates with the burgeoning academic literature in policy studies. In the process, it empirically identifies six distinct policy advocacy strategies, and their accompanying tactics, used by nonprofits. Case studies tell the stories of how advocates apply these strategies in a wide variety of issues including civil rights, criminal justice, education, energy, environment, public health, public infrastructure, and youth. This book will appeal to

both practitioners and academicians, as each gains insights into the other's views of policy change and the actions that produce it. Sheldon

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