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Nota di contenuto	Introduction Research Gaps and Research Questions Theoretical Framework – General Partnership Literature Strategic Equity Partnerships in the Football Business Research Design Empirical Findings and Discussion Management Implications and Recommendations Research Summary.
Sommario/riassunto	The study explores the underlying motives and processes why and how corporate sponsors and professional football clubs in Germany enter into an additional share deal given the contradictory nature of corporations (monetary driven) and football clubs (maximising sporting success while operating in economic equilibrium). This work aims to generate theory within the specific field of professional football and to provide recommendations for action.

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