Record Nr. UNINA9910349354603321 Advances in Advertising Research X: Multiple Touchpoints in Brand Titolo Communication / / edited by Enrique Bigne, Sara Rosengren Pubbl/distr/stampa Wiesbaden:,: Springer Fachmedien Wiesbaden:,: Imprint: Springer Gabler, , 2019 **ISBN** 3-658-24878-5 Edizione [1st ed. 2019.] 1 online resource (XI, 240 p. 34 illus.) Descrizione fisica European Advertising Academy, , 2626-0336 Collana Disciplina 158 Soggetti Economics - Psychological aspects Consumer behavior Branding (Marketing) **Telemarketing** Internet marketing **Economic Psychology** Consumer Behavior Branding **Digital Marketing** Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Nota di bibliografia Includes bibliographical references. Nota di contenuto Digital Communications and Multiple Touchpoints -- Creativity in Advertising -- Consumer Responses to Multiple Communications. Sommario/riassunto This book addresses challenges and opportunities in research and management related to new advertising and consumer practices in brand communications with multiple touchpoints. It specifically relates to new insights into how profitability and customer engagement are affected by multiple and very diverse consumer touchpoints in an omni-connected world. Advances in Advertising Research are published by the European Advertising Academy (EAA). This volume is a selective collection of research presented at the 17th International Conference in

Advertising (ICORIA), which was held in Valencia (Spain) in June 2018. The conference gathered more than 180 participants from over 27 countries all over the world. Contents Digital Communications and Multiple Touchpoints Creativity in Advertising Consumer Responses to

Multiple Communications Target Groups Researchers, instructors, and students in the fields of advertising, communication, marketing and media management, as well as practitioners in these areas The Editors Enrique Bigne is Professor of Marketing at the University of Valencia, Spain. Sara Rosengren is Professor of Marketing and Retailing at the Stockholm School of Economics, Sweden.