

1. Record Nr.	UNINA9910349346403321
Titolo	The Anatomy of Entrepreneurial Decisions : Past, Present and Future Research Directions / / edited by Andrea Caputo, Massimiliano M. Pellegrini
Pubbl/distr/stampa	Cham : , : Springer International Publishing : , : Imprint : Springer, , 2019
ISBN	3-030-19685-2
Edizione	[1st ed. 2019.]
Descrizione fisica	1 online resource (330 pages)
Collana	Contributions to Management Science, , 2197-716X
Disciplina	658.421
Soggetti	Psychology, Industrial Entrepreneurship New business enterprises Evolutionary economics Institutional economics Technological innovations Work and Organizational Psychology Institutional and Evolutionary Economics Innovation and Technology Management
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Nota di contenuto	An Overview of The Anatomy of Entrepreneurial Decisions -- Part I Cognition of Entrepreneurial Decisions -- Using Creativity to Defeat Fear and Manage Ambiguity for Enhancing Entrepreneurial Decisions -- Intuition in Entrepreneurial Cognition -- Entrepreneurial Success: A Theoretical Contribution Linking Affect and Cognition -- Metacognition, Entrepreneurial Orientation, and Firm Performance: An Upper Echelons View -- Part II Joint Entrepreneurial Decisions -- Givers, Takers, and New Venture Makers: Why Help-Seeking Processes Are Critical (and Different) for Entrepreneurs -- Conflicts and Negotiations in the Intergenerational Succession of Family Firms: A Literature Review -- Part III Passion and Entrepreneurial Decisions -- Working Passionately Does Not Always Pay Off: The Negative Moderating Role of Passion on the Relationship Between Deliberate

Practice and Venture Performance -- Angel Investor-Entrepreneur Fit: The Nexus of Angel Motivation and Entrepreneur Personality and Passion -- Part IV Development of Entrepreneurial Decisions -- Entrepreneurial Intentions, Risk-Taking Propensity and Environmental Support: The Italian Experience -- Lifelong Learning in Europe: An Analysis of Raw Materials Professionals' Learning Needs -- Part V External Context of Entrepreneurial Decisions -- The Relationship Between Entrepreneurship, Innovation and Growth in Italy -- What Start-Up Firms Are More Likely to Obtain Public Funding Support? A Systematic Analysis of the Funding Program Promoted by the Abruzzo Region in Italy -- Nurturing Innovation Through Entrepreneurial Ecosystems: What Does the Literature Say?

Sommario/riassunto

The creation, success and long-term survival of enterprises are fundamentally linked to the effectiveness of decision-making processes and negotiation capabilities. This book provides an overview of research into how decisions permeate entrepreneurial ventures throughout their lifecycle. A multidisciplinary approach combining psychology, sociology and political science is used to investigate how entrepreneurs address and deal with decision-making. The respective contributions highlight the latest empirical, theoretical and meta-research, and bridge the gap between literature on entrepreneurship, entrepreneurial and innovative behaviours with that on decision-making and negotiation. This book is one of the first to combine these streams of research, thereby offering a new and insightful addition to the field of entrepreneurship.