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| 1. Record Nr. | UNINA9910349328803321 |
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| Titolo | Systems, Procedures and Voting Rules in Context : A Primer for Voting Rule Selection // by Adiel Teixeira de Almeida, Danielle Costa Morais, Hannu Nurmi |
| Pubbl/distr/stampa | Cham : , : Springer International Publishing : , : Imprint : Springer, , 2019 |
| ISBN | 3-030-30955-X |
| Edizione | [1st ed. 2019.] |
| Descrizione fisica | 1 online resource (225 pages) |
| Collana | Advances in Group Decision and Negotiation ; ; 9 |
| Disciplina | 658.4034 |
| Soggetti | Operations research Management science Sociology - Methodology Political science Operations Research, Management Science Sociological Methods Political Science |
| Lingua di pubblicazione | Inglese |
| Formato | Materiale a stampa |
| Livello bibliografico | Monografia |
| Nota di bibliografia | Includes bibliographical references. |
| Nota di contenuto | Part I. Background -- Chapter 1. Introduction -- Chapter 2. Calculus of consent -- Chapter 3. The majority rule -- Chapter 4. Necessary and sufficient conditions -- Part II. Systems: their evaluation and justification -- Chapter 5. More than two alternatives -- Chapter 6. Strategic aspects -- Chapter 7. Sequential voting by veto -- Chapter 8. Criterion based choice of rules -- Chapter 9. The stability of voting rules -- Chapter 10. Two methods based on ratings -- Chapter 11. Qualified majorities and expert choice -- Chapter 12. Representativeness -- Chapter 13. Deliberation and voting -- Part III. Framework and process of the choice of rules -- Chapter 14. The business context -- Chapter 15. An overview of the MCDM/A methods -- Chapter 16. A MCDM framework for the choice of rules -- Chapter 17. Building the Consequence Matrix with frequency of properties' violations -- Part IV. Framework and process of the choice of rules -- Chapter 18. Guidelines for Using the framework in business context -- |

Chapter 19. Using the framework in business context – Application 1 --
Chapter 20. Using the framework in business context – Application 2 --
Chapter 21. Using the framework in business context – Application 3 --
Chapter 22. When does a given procedure work best?.

Sommario/riassunto

This book deals with the choice of methods to be applied in the decision processes within organizations. It discusses the use of voting procedures for group decision in business organizations, focusing on decision-making contexts. Within this book the reader explores the relevant part of the decision-making process consisting of choosing the voting procedures and recognizing the drawbacks of that procedure. This book includes a unique feature of providing a framework for choosing the voting procedure that is the most appropriate for a particular business decision process. The book is useful for a broad researcher audience dealing with the group decision making processes within business organizations and for practitioners and students working in the group decision and negotiation field.
