Record Nr. UNINA9910304142803321 Motivating Cooperation and Compliance with Authority: The Role of **Titolo** Institutional Trust / / edited by Brian H. Bornstein, Alan J. Tomkins Pubbl/distr/stampa Cham:,: Springer International Publishing:,: Imprint: Springer,, 2015 **ISBN** 3-319-16151-2 Edizione [1st ed. 2015.] Descrizione fisica 1 online resource (XIII, 220 p. 20 illus., 15 illus. in color.) Nebraska Symposium on Motivation, , 2947-9479; ; 62 Collana 155.2 Disciplina 302 Soggetti Personality Difference (Psychology) Psychology Sociology Personality and Differential Psychology Behavioral Sciences and Psychology Sociological Theory Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Bibliographic Level Mode of Issuance: Monograph Nota di bibliografia Includes bibliographical references and index. Nota di contenuto 1. Institutional Trust: An Introduction -- 2. Would Trust by Any Other Name Smell as Sweet? Reflections on the Meanings and Uses of Trust across Disciplines and Context -- 3. Trust as a Leap of Hope for Transaction Value: A Two-Way Street above and beyond Trust Propensity and Expected Trustworthiness -- 4. Creating Legitimacy: The Interrelated Roles of Justice and Trust -- 5. Legitimacy Is for Losers: The Interconnections of Institutional Legitimacy, Performance Evaluations and the Symbols of Judicial Authority -- 6. Who Trusts the Trial Courts, How Much and Why? -- 7. On the Dual Motivational Force of Legitimacy -- 8. Political Trust in Polarized Times -- 9. The Epistemic Contract: Fostering an Appropriate Level of Public Trust in Experts -- Robert J. MacCoun. Sommario/riassunto This volume explores the various ways that trust is thought about in contemporary society and studied by social scientists. Specifically, it focuses on the role of trust as a major contributing factor in

compliance with authority. Cross-disciplinary research findings by leading experts link new ways of looking at trust and its measurement to emerging areas for understanding and fostering cooperation with such entities as governments, law enforcement, the courts, and scientists. These multiple viewpoints help to explain why trust remains hard to define across disciplines, as chapter authors explore the role of morality in compliance, political implications of trust, and key trustrelated concepts such as legitimacy, justice, and risk. In addition, the book explores the nuanced relationship between institutional and interpersonal trust. Included among the topics: Reflections on the many meanings and uses of trust. The interrelated roles of justice and trust. Who trusts the trial courts, how much, and why? On the dual motivational force of legitimacy. Political trust in polarized times. Fostering an appropriate level of public trust in experts. Motivating Cooperation and Compliance with Authority: The Role of Institutional Trust sheds impressive light on its subject for researchers and instructors in a variety of disciplines, such as psychology, sociology, political science, criminal justice, social justice, economics, and public policy. At a time when many see trust in authority as declining, this book is an insightful and exceptionally timely compilation for all those interested in the fundamental workings of society.