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	Titolo	Mobile Persuasion Design : Changing Behaviour by Combining Persuasion Design with Information Design / / by Aaron Marcus
	Pubbl/distr/stampa	London : , : Springer London : , : Imprint : Springer, , 2015
	ISBN	1-4471-4324-8
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	Descrizione fisica	1 online resource (688 p.)
	Collana	Human–Computer Interaction Series, , 2524-4477
	Disciplina	004
	Soggetti	Social sciences - Data processing Medicine, Preventive Health promotion Sustainability Economic development Continuing education Computer Application in Social and Behavioral Sciences Health Promotion and Disease Prevention Economic Development, Innovation and Growth Lifelong Learning
	Lingua di pubblicazione	Inglese
	Formato	Materiale a stampa
	Livello bibliografico	Monografia
	Note generali	Description based upon print version of record.
	Nota di bibliografia	Includes bibliographical references at the end of each chapters.
	Nota di contenuto	Foreword - Tom MacTavish Foreword - Ben Shneiderman Foreword - Peter Simlinger Preface Glossary of Key Terms Introduction The Green Machine The Health Machine The Money Machine The Story Machine The Travel Machine The Innovation Machine The Driving Machine The Learning Machine The Happiness Machine The Marriage Machine Conclusion.
	Sommario/riassunto	Mobile Persuasion Design presents ten conceptual design projects (or 'Machines') for new mobile application's (smartphone or tablet with Web portals) that combine theories of persuasion and information design to change people's behaviour. Areas such as the environment, health, learning and happiness are explored, looking at ways of marrying people's wants and needs to make simple, usable and desirable mobile applications. A user-centred design approach has

been used, adopting user experience (UX) methods, in-depth case
studies and market analysis to see what a modern user needs from
their mobile application. By applying concepts like persuasion theory
and information architecture, try to find ways to satisfy these needs
and positively change their user habits. In 2011, the Green, Health, and
Money Machines won design awards in an international competition
 hosted by the International Institute for Information Design, Vienna.