

1. Record Nr.	UNINA9910298556403321
Titolo	Strategies in E-Business : Positioning and Social Networking in Online Markets / / edited by Ignacio Gil-Pechuán, Daniel Palacios-Marqués, Marta Peris Peris-Ortiz, Eduardo Vendrell, Cesar Ferri-Ramirez
Pubbl/distr/stampa	New York, NY : , : Springer US : , : Imprint : Springer, , 2014
ISBN	1-4614-8184-8
Edizione	[1st ed. 2014.]
Descrizione fisica	1 online resource (164 p.)
Disciplina	658.4092
Soggetti	Strategic planning Leadership Electronic commerce Marketing Business Strategy and Leadership e-Commerce and e-Business
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Positioning in Online Social Networks Through QDQ Media: An Opportunity for Spanish SMEs? -- Modeling the Influence of eWOM on Loyalty Behaviour in Social Network Sites -- Crowdsourcing as a Competitive Advantage for New Business Models -- Analyzing a Successful Incubator Business Model: The Case of Barcelona Activa -- Website Effectiveness for Tourism Accommodation Companies -- Gender in the Elderly Internet Users -- Search Engine of Optimization (SEO) and Ethical Leadership Strategies -- Search Engine Ranking: A SEO Strategy -- The Integration of Social Networks in the Competitiveness of Cooperation Networks: An Analysis to be Applied in Pharmacies -- How Are New Media Changing the Working Environment? What are the Challenges? -- Improving User Experience: A Methodology Proposal for Web Usability Measurement -- The Importance of Trust in Information Security in Interconnected Organisations.
Sommario/riassunto	In this volume, the authors apply insights from a variety of perspectives to explore the alignment among strategy, organization design, process and human resource management, and e-business practices on

developing successful social networking programs—with particular regard to applying such initiatives against the backdrop of the global financial crisis and challenges to traditional business models.

Showcasing in-depth case studies, the authors present emerging approaches to analyze the impact of investment in social networking sites, aligning internal resources, and measuring effects on positioning, branding, and new business creation. The fact that a growing proportion of the world population has a relationship with social networking sites could prove very valuable for companies. The question is whether this represents a business opportunity, whether companies know how to make the most of it and if they will make the necessary efforts to adapt to these new platforms. In the modern world, social networking sites have enormous potential for large as well as small and medium-sized enterprises (SMEs); most companies are aware of the need for a presence on social networking sites, but at present their e-business strategies are part of their medium and long-term strategic planning and only a small percentage have been put into practice. In short, this book attempts to answer the following questions: Is there a business opportunity for companies on social networking sites? Do they know how to make the most of it? Are they willing to make the necessary effort to adapt? Can e-business strategies contribute to company creation and the success of already existing businesses? And if so, how?
