Record Nr. UNINA9910298524703321 Marketing Cases from Emerging Markets / / edited by Dilip Mutum, **Titolo** Sanjit Kumar Roy, Eva Kipnis Pubbl/distr/stampa Berlin, Heidelberg:,: Springer Berlin Heidelberg:,: Imprint: Springer, 2014 **ISBN** 3-642-36861-1 Edizione [1st ed. 2014.] Descrizione fisica 1 online resource (IX, 167 p. 6 illus.) 658.80091724 Disciplina Soggetti Marketing Globalization Markets Leadership Market research **Emerging Markets/Globalization** Business Strategy/Leadership Market Research/Competitive Intelligence Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Bibliographic Level Mode of Issuance: Monograph Nota di contenuto Introduction.- Socio-Cultural Influences -- Market Orientation and Brand Strategies -- Product Development and Market entry --Marketing communications and Social Media Marketing -- Conclusion. Sommario/riassunto Despite the fact that experts acknowledge the importance of the emerging markets, there is a dearth of real case studies specially focussed on marketing issues. This case study book addresses that need. It is also important and timely in providing a framework for instructors and researchers (both academic and industry) to understand the dynamics occurring in emerging markets. This book is composed of long and short real cases with varying complexity in different sectors including airlines, hotel, fashion, etc. These will cover issues which are unique to the emerging markets (including the BRIC countries) to understand the dynamics occurring in these countries. With its case

studies, collection of questions, and real-life marketing examples, this book offers unique benefits to marketing students and educators

across the world. A must-have for every marketing course module.	