

1. Record Nr.	UNINA9910298501303321
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Titolo	International Business Mergers and Acquisitions in Japan // by Ralf Bebenroth
Pubbl/distr/stampa	Tokyo : , : Springer Japan : , : Imprint : Springer, , 2015
ISBN	4-431-54989-7
Edizione	[1st ed. 2015.]
Descrizione fisica	1 online resource (231 p.)
Disciplina	330 337 650 658.1
Soggetti	Organization Planning Management International economic relations International Economics
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Ch1. Introduction Part I. Trade and Distribution -- Ch2. Japan and Japan and Foreign Direct Investment -- Ch3. Imports, Exports and Foreign Businesses in Japan -- Ch4. The Japanese Distribution System -- Ch5. Entrance to the Japanese Market -- Part II. Mergers and Acquisitions -- Ch6. Setting the Stage for Mergers and Acquisitions -- Ch7. Mergers and Acquisitions in Japan -- Ch8. Cross Border Bidders versus Domestic Ones -- Ch9. Unfriendly Takeovers -- Ch10. Evaluation Methods and Market Concentration -- Ch11. Institutional Investors -- Part III. Human Resources in Mergers and Acquisitions Processes -- Ch12. Organizational Identification at Cross-Border Mergers and Acquisitions: a Theoretical Concept -- Ch13. Identification and Job Satisfaction at Mergers and Acquisitions -- Ch14. Cultural Concepts -- Ch15. Expatriates and other Choices.
Sommario/riassunto	This book is one of the very few published investigations of international business in a Japanese context, based on an up-to-date overview of the Japanese mergers and acquisitions (M&A) market in

particular. The author explicates recent developments in Japanese business and shows how Japanese firms drastically change to reach out to become more globalized. The book can serve as a foundation in a teaching module for any Japan-related class in international business. Specifically, this publication reveals the inner workings of the Japanese business system. M&A activities covered here include those of foreign firms in Japan as well as Japanese firms investing domestically and in cross-border ventures. Illustrated by carefully chosen examples and supported by extensive data analyses, this book is highly recommended to readers who seek an in-depth understanding of the Japanese M&A market. The volume is enriched by case studies that explicitly illustrate the objectives of specific firms and how they successfully manage their M&A. The author brings to this work his 14 years of experience in Japan and has relied not only on English literature but also on original Japanese sources in creating this highly valuable contribution to the field.
